

**SOLUTIONS**  
*Driven*

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**Archon**  
International

**COMPANY PROFILE**  
**CRE**



# Welcome Message

Welcome to Archon International, where we reimagine commercial and industrial property and think beyond space to ensure an enhanced and qualitative environment for your business to thrive. We have a professional team that is passionate about commercial property with an appreciation of how space can positively affect your bottom line and accelerate your success. We look forward to collaborating with you.



**METCALFE MTUNGWAZI**

*Chief Executive Officer*





About Us

# We offer commercial and industrial real estate solutions.

Archon International Properties is an independent commercial and industrial real estate consultancy firm working together with Landlords, Corporate Companies, Investors, Consultants and Technical Specialists in order to offer a wide range of professional services. Through our work, we make a positive difference in the way our clients conduct business and shape a better tomorrow.

What sets us apart is not what we do, but how we do it. Our enterprising culture encourages our people to think differently, share great ideas and create effective solutions that help our clients grow their businesses. Archon International Properties is a proudly South African company advising many of our country's most innovative and successful companies. We deliver a full range of services to real estate occupiers, owners and investors across all sectors, never competing with clients, preferring instead to remain the ultimate and unbiased choice in national real estate services.

Our company values are based on ethics & transparency, ensuring that we deliver uncompromising professionalism at every level. We are passionate about what we do and believe that a positive attitude goes a long way in achieving excellence.

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## Our Management Team

# Teamwork begins by building trust.

We commit to excellent service by focusing on quality, time and cost as we strive to manage our client's requirements with efficiency and world-class service through a proactive, hands-on approach. We are professional & passionate people that love what we do and never stop doing amazing and innovating things that inspire success.

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### Metcalfe **Mtungwazi**

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# Metcalfe Mtungwazi

*CEO | Commercial & Industrial Property Advisor | MPRE*

Metcalfe has more than a decade of experience in the property and built environment industry having cut his teeth in the construction and property development sector. With a track record for the successful conceptualisation and implementation of housing and property development projects. He has vast experience in the inception of property projects from greenfield to turnkey and delivery.

The commercial and industrial broking has been a new elevation for him within the industry and he has forged ahead to create invaluable personal and professional relationships within the sector. Metcalfe's immense knowledge of the commercial and industrial property sectors has given him the opportunity to deliver expert advisory and consultancy services. His passion for the property industry led Metcalfe to complete his MBA which was a study of the property development and construction sectors. His focus is to forge a successful career within the property investment, development and management industry.



# Juan Chapman

COO | *Commercial & Industrial Property Advisor* | *MPRE*

Juan is a certified town planner and project management professional with extensive experience in the private sector where he was involved in all aspects of the design and implementation of township establishments. He has worked in various multi-disciplinary environments which entailed processes involved in urban town planning from virgin land status to rezoning right through to town planning and township establishment and development. This experience brought out his passion for the built environment which elevated him to commercial and industrial property brokerage where he was able to foster solid relationships and networks that have led him to property investment and development. He is an astute and aggressive commercial and industrial expert who is at the forefront of industry knowledge and practices.

Juan completed his BA in Urban and Regional planning degree through the North West University (Potchefstroom Campus) which has laid the basis for him becoming a game changer in the property sector. His latest achievement being his attainment of the Master Practitioner in Real Estate (MPRE) qualification.





# Our Services



**We provide the best service for your business to thrive.**

Archon International Properties offers a strategic approach to real estate solutions by understanding the business objectives and challenges of our clients. We are active in the sales, leasing and development of commercial and industrial real estate in all property nodes across South Africa.



## **Full Tenant Representation**

Full scope of advisory and consultancy services.



## **Commercial & Industrial Location Strategy & Site Selection.**

Corporate real estate external analysis.



## **Relocation, Downsizing, Expansion & Consolidation of corporate real estate.**

Corporate real estate internal analysis.

# Our Services



## Property Investment.

Identifying and presenting key opportunities within the market with solid returns.



## Acquisitions & Disposals

Expert advisory on corporate real estate acquisitions and disposals.



## New Developments

Facilitating brand new build to specification developments in office, industrial and retail nodes.



## Lease Analysis

Unpacking corporate leases and providing expert advice for positive outcomes.



## Valuations

Providing professional and accurate commercial real estate valuations through our industry partners.



## Market Research

Provide insightful property and industry research to assist with corporate property strategy.





Our Service

## Let's Collaborate

With an intrinsic ability to forge relationships and build bridges we truly believe that sustained collaboration between our team and yours will lead to all round success and goal achievement.

Our combined skills and expertise will lead to the maximizing of opportunity and value within the built environment. As we come together in pursuit of the desired solutions, our professional team offers expert knowledge and advice that will assist in achieving your company vision and strategy.



# Industry Clients & Partners

Together with our industry clients and partners, our prime objective remains to be at the forefront of innovation in order to deliver the best possible solutions for your business to thrive.

DESIGN  
PARTNERSHIP





# Why list with us?

Archon International is a trusted brand with a proven track record. We have expertise in all aspects of commercial & industrial real estate: sales, letting, build to suit developments and occupier advice.

We offer comprehensive commercial real estate solutions to meet the needs of the landlord, tenant and investor - placing our client's needs at the center to ensure desirable outcomes with the best possible terms.



Contact Us

# Contact us for further information



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